



Ecuador

Nature's Sunshine Products del Ecuador S.A.

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Membership Benefits and Income Opportunities

- Retail Profit of 43%
- Rebates for Personal Volume
- Commissions for Group Volume
- Override Commissions for Manager Generations
- Travel Incentives, Including TAC, Rising Star, etc.

Membership

Membership Type	RUC Required	Order Cost	Includes	Type of Payout
Member	No	\$50	\$40 product, \$10 kit	Product Credit
Distributor	Yes	\$50	\$40 product, \$10 kit	Check
Consumidor	No	\$72.45	\$70.95 kit Habitos de Salud , \$1.5 kit	
Distributor	Yes	\$72.45	\$70.95 kit Habitos de Salud , \$1.5 kit	

Compensation for Personal Rebates and Group Commissions

From	To	Payout %
\$250.00	\$500.00	5%
\$500.01	\$750.00	10%
\$750.01	\$999.99	15%
\$1000.00	Infinite	20%

Override Compensation

Rank	1st Level Managers Required	Minimum Personal Volume Required	Total Managers Required	Gen 1	Gen 2	Gen 3	Gen 4	Gen 5	Gen 6
Coordinator	0	\$1,000.00		5%					
Bronze	2	\$1,000.00		5%	5%				
Silver	5	\$1,000.00		5%	5%	5%			
Gold	10	\$1,000.00	20*	5%	5%	5%	5%		
Platinum	15	\$1,000.00	40**	5%	5%	5%	5%	5%	
Diamond	20	\$1,000.00	70***	5%	5%	5%	5%	5%	5%

*In 4 levels

**In 5 levels

***In 6 levels

Medical Insurance Premiums

All Managers Silver and above: NSP pays 100% after three months.

Note: Compensation plan may include benefits not mentioned and is subject to change without notice. All currency values are in USD, volume is based on market. Taxes not included.