



# Guatemala

## *Nature's Sunshine Products de Guatemala, S.A.*

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### Membership Benefits and Income Opportunities

- Retail Profit of 67%
- Rebates for Personal Volume
- Commissions for Group Volume
- Override Commissions for Manager Generations
- Local, National, and International Travel Incentives, Including TAC, Rising Star, etc

### Membership

Cost	Products Included	Information Included
Q340 (\$45.00 USD)	1 Zambroza	Product Catalog, Tips on developing your business, Norms and Rules, Hand bag with logo, introductory DVD.
Q673 (\$90.00 USD)	Selected by New Member	

### Compensation for Personal Rebates and Group Commissions

From	To	Payout %
0.00	1,199.99	0%
1,200.00	3,999.99	10%
4,000.00	8,499.99	15%
8,500.00	Infinite	20%

### Override Compensation

Rank	1st Level Managers Required	Minimum Personal Volume Required	Total Group Volume Required	Total Managers Required	Gen 1	Gen 2	Gen 3	Gen 4	Gen 5	Gen 6
Consumer										
Distributor		250	<8,500							
Coordinador		500	8,500	5%						
Distrito	2	500	8,500	1 <sup>st</sup> level	5%	5%				
Area	5	500	8,500	1 <sup>st</sup> level	5%	5%	5%			
Regional	10	500	8,500	20*	5%	5%	5%	5%		
Division	15	500	8,500	40**	5%	5%	5%	5%	5%	
Nacional	20	500	8,500	70***	5%	5%	5%	5%	5%	5%

\*In 4 levels

\*\*In 5 levels

\*\*\*In 6 levels

Note: Compensation plan may include benefits not specified above and is subject to change without notice. All costs and volumes are based on local currency.

## **Medical Insurance Premiums**

At this moment is not offered at any rank.