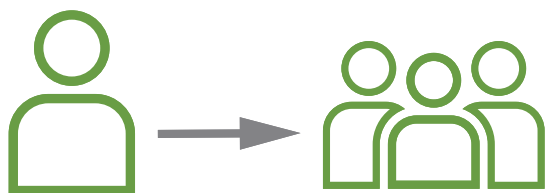


GIVE ME FIVE!

CLASSIC

3 for FREE!

Sponsor 3 new SmartStart members with a \$100-300 QV Product order*



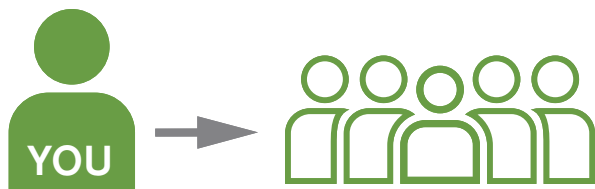
Get your
**PRODUCT
FREE!**



*Assumes personal order is ≤ sign-up order and that QV points to dollars ratio is 1 to 1.

5 to THRIVE!

Sponsor 5 SmartStart members monthly to be a **MANAGER!**



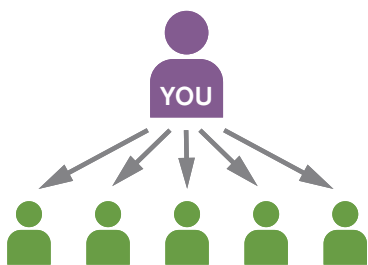
**INCOME=
\$354***



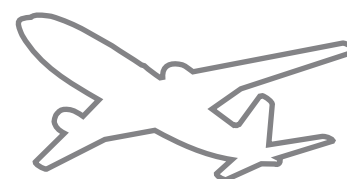
*Assumes 200 QV product order by all parties.

5 to FLY!

Help 5 members become Managers to achieve **AREA MANAGER** rank!



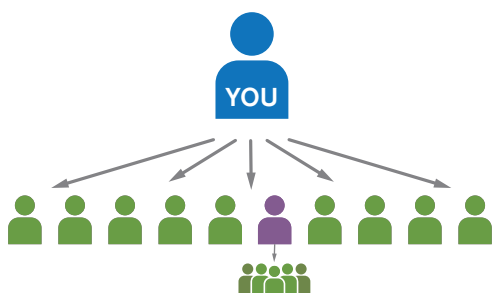
**INCOME=
\$2,500-\$5,000**



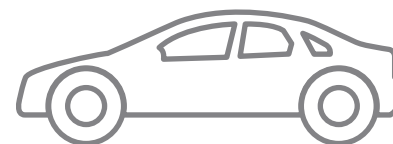
*Includes Rising Star Event and additional travel perks.

5 to DRIVE!

EARN A CAR by helping 5 more members become Managers and become a **REGIONAL MANAGER***



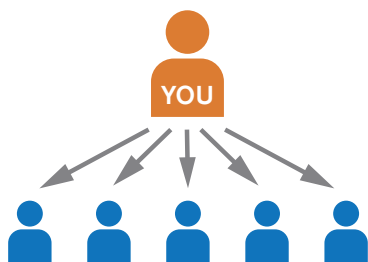
**INCOME=
\$8,000-\$10,000+
Best-in-class
car allowance!**



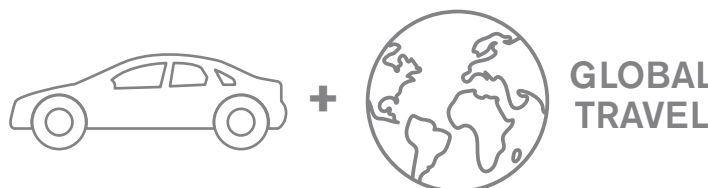
*Classic Regional Manager requires ten first-level and 15 total managers.

5 to FREEDOM!

Help 5 Managers earn a car allowance & progress to **DIVISIONAL/NATIONAL MANAGER!**



**INCOME=
\$14,000+
OR MORE!**



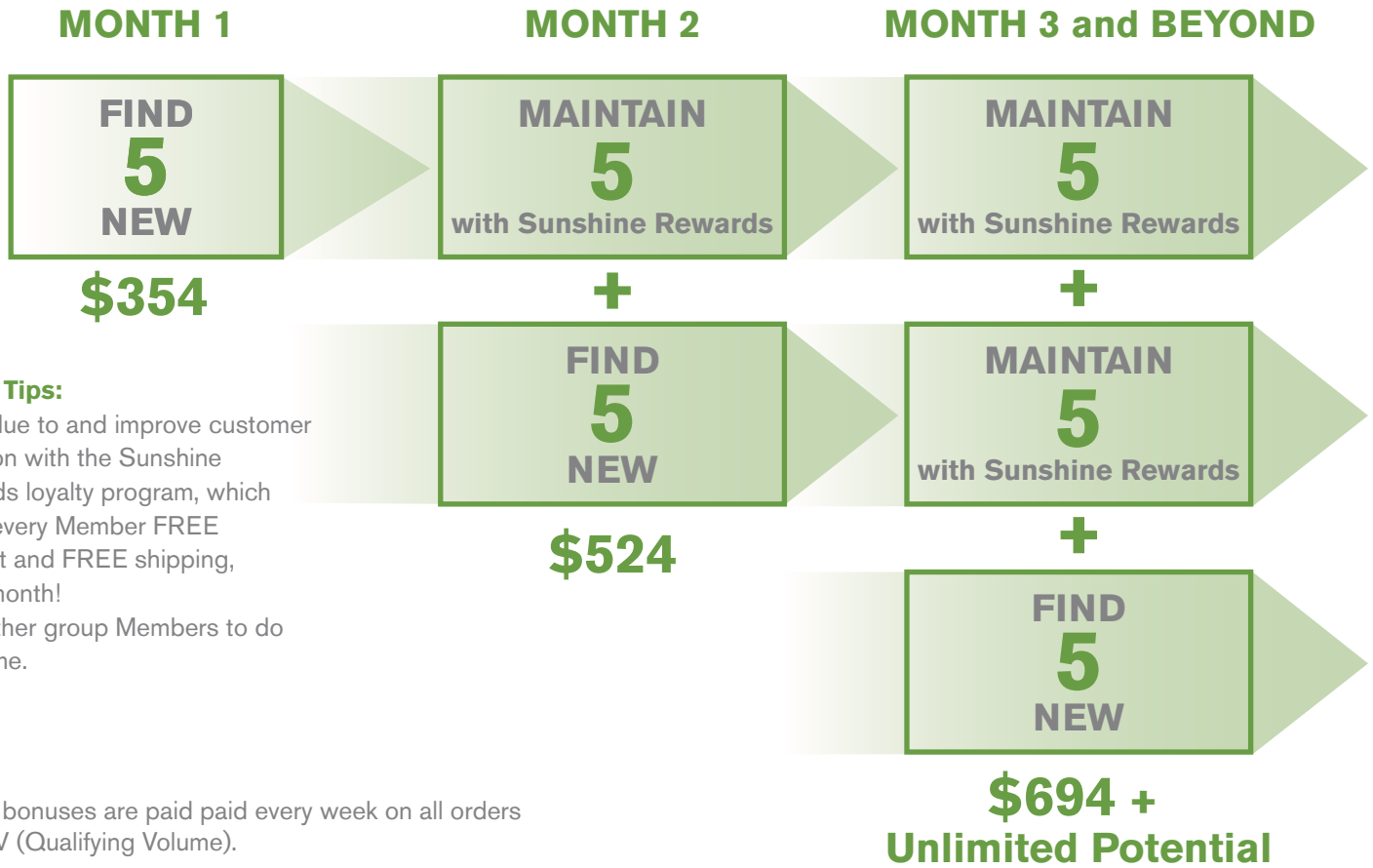
**GLOBAL
TRAVEL**

Continue using the **GIVE ME FIVE** system to achieve **UNLIMITED** growth and **PROSPERITY!**

5 to THRIVE!

CLASSIC

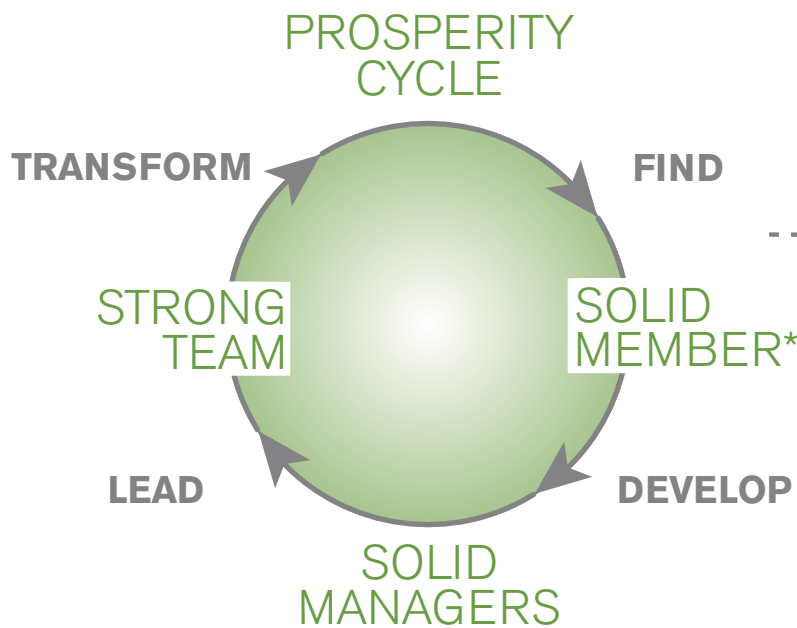
This illustration below suggests you sponsor 5 new Classic SmartStart* Members who order at least 200 QV Points at sign-up and every month thereafter*. Imagine what may happen if you sponsored 5 a week, and then help others do the same!



Success Tips:

- a. Add value to and improve customer retention with the Sunshine Rewards loyalty program, which offers every Member FREE product and FREE shipping, every month!
- b. Help other group Members to do the same.

*SmartStart bonuses are paid every week on all orders over 100 QV (Qualifying Volume).



Lasting prosperity is built on simply finding Solid Members, who become Solid Managers.

ESSENTIAL SKILLS:

INVITE
Invite others to learn more about NSP and book a follow-up appointment.

TEACH
Help others experience NSP's immense value and opportunity.

ENGAGE
Help others to take action and become a member or manager in NSP.

Note: Rank earning may not reflect actual earnings. Sums are based on monthly income averages.

*Solid Member are members who order at least \$100 every month.

Please refer to this link <https://www.naturessunshine.com/content/us/misc/Average-Earnings-Statement.pdf> to have the complete Statement of Average Gross Compensation Paid by Nature's Sunshine to U.S. Members.