

NATURE'S SUNSHINE

SUCCESS WEEK

Do You Use an Education Station?

Mary Ward
Division Manager
Glen Ellyn, IL

NATURE'S SUNSHINE SUCCESS WEEK

A recording of this webinar will be available at www.nspwebinars.com

A phone recording will be available at 1-712-432-0453 PIN **8067844**
(not a toll-free call)

Recordings available 9/12

NATURE'S SUNSHINE SUCCESS WEEK

Type in Your Questions!



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New Business Topic Everyday!

Monday, Sept. 9th – Julie DeVisser (Recording)
Mentor Like you Mean It!

Tuesday, Sept. 10th – Lynda Hammons (Recording)
Pure Sunshine: NSP's Uncompromising Quality is Your Competitive Advantage

Thursday, Sept. 12th – Pat Adams
Mastering Promotions

Friday, Sept. 13th – LaDonna Frantz
How I Gave Myself a Raise!



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2 Free Shipping Certificates!



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Giveaway Winners Please Contact:

Shandi Hatfield
801-341-7205
shandie@natr.com

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Leaders Conference 2013

Inspire to Lead

Oct. 9 – 12, 2013
Las Vegas, Nevada

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**Expand your influence
and elevate your team with an
unprecedented all-star speaker line-up**

**Look What's in store for you at this year's
Leaders Conference!**

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Mike Rayburn



Mike Rayburn strikes an inspiring chord in every crowd. His brilliance with music and parody underscore a meaningful discussion on greater leadership innovation and performance.

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Register NOW for the Best Prices

Bring a manager friend and save even more!

Develop yourself and your team

Register by	Full Participant (single)	Bring a Buddy (Price for 2)	First-Time Attendee (single)
Sept. 13	\$200	\$350	\$150
Oct. 4	\$250	\$450	\$200

www.naturessunshine.com

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Mary Ward, C.H.

With NSP for 19 years!
Divisional Manager
Owns a Retail Shop
Works with husband, Ron



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What'cha Gonna Do?

That was the question of the day!

- How do you change the way the shop is laid out to potentiate customer/client participation in their own health care?
- How do we have resources available in a legal space!

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We had an absolutely beautiful aromatherapy space that was not fulfilling its promise.

We also had a big shop with lots of room to move things around and so we DID!

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We Created an Education Station!



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Where do you Start on your Health Journey? Right Here!



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We use the Information Table as a useful tool for both client/customers and for The ladies who would help someone understand what they may need for their optimal health.



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NSP Questionnaires



Habit of Health and Brilliant Body

We walk the client through filling them out

However, the area is created to be a useful tool without help

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Questionnaires are filled out as reference for client/customer's use



The catalog is on the table as a reference for the client to be able to understand products

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Note how the shop is set up! By Systems!



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What Else is on THE TABLE?



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Burn Fat Be Fit Program is Available



WEIGHT MANAGEMENT SOLUTIONS	
	Exercise Regular physical activity is essential for weight management. Aim for at least 150 minutes of moderate-intensity aerobic activity per week.
	Diet Focus on a balanced diet rich in fruits, vegetables, whole grains, and lean proteins. Reduce intake of processed foods, added sugars, and saturated fats.
	Behavior Change Identify and address triggers for unhealthy eating and sedentary behavior. Practice mindful eating and stress management techniques.
	Stress Management Chronic stress can contribute to weight gain. Incorporate stress-reducing activities like yoga, meditation, or deep breathing exercises.
	Sleep Adequate sleep is crucial for maintaining a healthy weight. Aim for 7-9 hours of quality sleep per night.
	Support Seek support from family, friends, or a professional counselor to stay motivated and accountable throughout your weight management journey.

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Reference Books are Available on THE TABLE



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Check out Information Sheets/Brochures



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Sit down at the table and watch a great DVD!



The Quality DVD is a favorite to watch and to show!

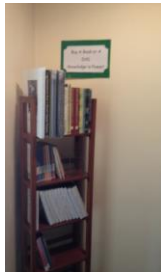
The DVD on Sunshine Rewards is very helpful!

Don't forget to check out the great reference books provided!

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Knowledge is Power - Buy a Book or DVD!



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Future Plans!

- Use the Information Screen for more of the Monthly NSP information on products and specials
- Have a Magazine Section on the Information screen for the latest Sunshine Horizons
- Use the monitor for more aromatherapy information
- Keep the TABLE up to date with new information
- THEN ~ you never know what we might do next!

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Let's Answer Some Questions!

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The Allure of the Seas –Royal Caribbean



ITINERARY

- May 11 Depart Ft. Lauderdale, Fla.
- May 12 Nassau, Bahamas
- May 13 At Sea
- May 14 Charlotte Amalie, St. Thomas
- May 15 Philipsburg, St. Maarten
- May 16 At Sea
- May 17 At Sea
- May 18 Arrive Ft. Lauderdale, Fla.

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The Allure of The Seas

- Get up and Go!
- Ride the 82-foot zip line through the sky
- Surf in one of two FlowRider® surf simulators
- Cool of in one of four swimming pools
- Be Entertained
- Enjoy the complimentary Broadway hit Chicago
- Watch a dazzling Ice show & Aqua Theater

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I-Inspire Leaderboard

Updated Date: 9/8/2013

Rank	Name	Points	Prize
1	PORTER, PAMELA J OR WELDON B	4275	Airfare/Balcony Cabin
2	WELLS, NORRA J OR SCOTT	3774	Airfare/Balcony Cabin
3	HEALTHY WAREHOUSE INC	3527	Airfare/Balcony Cabin
4	PAPAS, JOSE OR ROSA	2308	Airfare/Balcony Cabin
5	GARZA, ISMAEL OR MARIA F	2935	Airfare/Balcony Cabin
6	TBUI, PAUL OR SHARON	2902	Balcony Cabin
7	CASTILLO, IRENE	2892	Balcony Cabin
8	PALACIO, LUCERO	2757	Balcony Cabin
9	GARCIA, ALICIA	2711	Balcony Cabin
10	E.AUTHORIZE GROUP	2545	Balcony Cabin

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I-Inspire Cruise

Now's your time to make your move!

Three Mega Bonus point offers in September make it possible to catch-up and take massive steps towards winning the 7-day Caribbean cruise!



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I-Inspire Cruise

- Mega Bonus Offer 1:
 - Be a *Top Point Earner* in September and earn up to 200 bonus points towards the cruise
- Mega Bonus Offer 2:
 - Earn TRIPLE points for *Sponsoring with SmartStart*
 - Earn TRIPLE points when you become a manager for the first time in September



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I-Inspire Cruise

- Mega Bonus Offer 3:
 - Earn DOUBLE points in all *sponsoring categories*
 - Earn DOUBLE points in every I-Inspire cruise point category, including Manager Breakouts, Sponsoring, Sunshine Rewards and more!

Visit www.naturesunshine.com/i-inspire for details!

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DOUBLE I-Inspire Points in September!

How to earn points:

Sponsoring	Sign up a new member.....	2 points
	SmartStart (Sign-up order >100 QV).....	10 points
Retention	Repeat Orders (by new sign-ups).....	2 points
Sunshine Rewards	Enroll New Sign-Up.....	40 points
	Enroll Existing Customer.....	20 points
	Repeat Orders during Qualification Period 10.....	20 points
Manager Development	New Manager Breakouts.....	160 points
	Retain New Manager.....	80 points
	Reinstate Manager.....	80 points

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TRIPLE I-Inspire Points in September

How to earn points:

Sponsoring	Sign up a new member.....	1	15 points (Triple)
	SmartStart (Sign-up order >100 QV).....	1	
Retention	Repeat Orders (by new sign-ups).....	1	
Sunshine Rewards	Enroll New Sign-Up.....	20	
	Enroll Existing Customer.....	10	
	Repeat Orders during Qualification Period 10.....	10	
Manager Development	New Manager Breakouts.....	80	240 points (self only)
	Retain New Manager.....	40	
	Reinstate Manager.....	40	

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I-Inspire Health Award

August – September Award- Health

Achieve your personalized sponsoring goal between Aug. 1 and Oct. 31



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I-Inspire Health Award

What you receive:

- Free Product Premiums for six months
- 200 bonus I-Inspire points
- Health token- ginkgo leaf/agate shareware
- Free bottle of Find Strength flower essence
- Entry into a drawing for prizes such as \$100 spa voucher, 7 day cruise, \$100 cash and more!



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Success Week Specials

Available September 9-14

\$1 – 3 off individuals bottles, buy 4 get 1 free and buy 9 get 3 free!

Blood Pressurex	Nutri-Calm (100 tabs.)
Mega-Chel	Super Trio
ALJ (100 caps.)	Vitamin D3
Co-Q10 (50 mg)	Paw-Paw Cell Reg



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Curcumin^{BP} Promotion Sept. 1-30

\$3 Off

Promo #17591-4

\$36.95

Buy 4 get 1 Free

Promo #17452-8

\$159.80

Buy 9 get 3 Free

Promo #17445-1

\$359.55



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Curcumin^{BP} Promotion Sept. 1-30



Purchase one set of Curcumin^{BP} buy 9 get 3 free and receive a free set of marketing materials!

- 1 – 18 x 24 poster
- 1 countertop caddy
- 2 shelf talkers
- 50 flyers
- 50 coupons
- 50 information cards w/ acrylic stand

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Product Giveaways!



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Product Credit Giveaways!

\$50 \$100



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Giveaway Winners Please Contact:

Shandi Hatfield
801-341-7205
shandie@natr.com



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Thank you for Participating!

Join us tomorrow for
Mastering Promotions
By Pat Adams



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