

# PROFILE of a CHAMPION

## *Phyllis Thompson*



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Like many, Phyllis Thompson, initially got involved with NSP when searching for a solution to a health challenge threatening family members.

"We came to be involved with NSP through Donna Roth regarding serious health problems with a daughter and subsequently a granddaughter. Donna acquainted us with NSP products and between her and Kathy Deane we received training and education." Then in 2008 and 2013 NSP products were a help in her cancer recovery, says Phyllis. More recently, NSP and more education has helped her deal with painful rheumatoid arthritis.

Impressed with NSP and the opportunity it offers for a career in herbs and supplements, Phyllis decided this was the life for her and is now owner of a growing clinic in a small community in British Columbia.

### **Why Nature's Sunshine?**

"We stayed with NSP products because they got results. In later years, when building the business we contracted a Zyto diagnostic tool to do health assessments. When clients would get their assessments and not buy NSP products, they would come back, tell me that they had bought products from some random retailer or other company but didn't get the same results they got with NSP. Once back using NSP products the results returned. If we weren't already convinced that NSP had the best supplements on the market, touring the plant in 1999 and witnessing the quality of testing and manufacturing, really overwhelmed us."

### **Your 3 keys to success:**

1. Always be in communication with your Managers. You both are on the same journey and need each other.
2. Don't be discouraged by low attendance, slow seasons, or when things don't go as planned. Success will come.
3. Take advantage of every learning opportunity offered by NSP or your upline: webinars, conferences, meetings, workshops, Facebook lives, newsletters, etc.

### **What is your ultimate goal in building an NSP business?**

"In 2014, 2015 we served a two year mission for our church (LDS). On our return we moved to a smaller community and so we are working to rebuild our business. I work in a Spa doing reflexology with NSP essential oils. I also display product in the Spa. I do workshops in my small community, and attendance isn't always great but I never get discouraged. We distribute the NSP product guide, business cards and sometimes even product samples.

"Our ultimate goal is to be successful in NSP. Life is good with NSP! We try to share that with all we come in contact with."