

PROFILE

of a CHAMPION

Alyson Doran

“I got started with NSP about four years ago when I was studying Iridology under NSP Manager Carla Brown. After the course ended I began working for Carla at her wellness clinic in Oshawa, Ontario. I've now been working for Carla for over three years and have learned so much! Working in the clinic has allowed me to gain the knowledge I now use in my everyday life, whether with myself, friends or family. I'm currently enrolled at Edison Institute of Holistic Nutrition and I enjoy everything about what I'm learning. It's truly amazing to see the body heal itself and I want to share with others the knowledge I've gained through school, work and NSP Conferences and education seminars. I was able to attend Steven Horne's seminar on “*Eating Right For Your Blood Type*” and look forward to taking in more NSP-sponsored seminars to help me grow in the business.”

Why Nature's Sunshine?

“The customer service and care that goes into the company is what keeps me with NSP. Whenever I need anything or have any questions there is always someone to answer my questions. The quality of the products is also a big part of why I love NSP — everything is high quality and fairly priced. You can't beat NSP.”

Your 3 keys to success:

1. Product knowledge: “Working at Carla's clinic has allowed me to learn a lot about NSP products and how they work for people. So when suggesting products for friends and family I'm confident in knowing NSP products really work!”
2. Networking and education: “Attending Conference and getting to go to different seminars helps me grow, whether it's networking or learning. And then sharing with my downline what I've gained to help motivate them to grow their downlines so they can join in on the fun.”
3. Believing in what you do: “Knowing that what we are doing here is really helping people and how learning about supplements can really change lives for the better.”

What is your ultimate goal?

“My ultimate goal is to one day have my own clinic with a store front. I want to be helping people know what's good for them and what to be taking, as well as making it convenient for clients to purchase supplements whenever they run low.”



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How do you grow your business?

“I've been able to grow my business by sharing my knowledge with friends and family and getting them set up with a supplement program as well as an NSP account. Having an account makes it so easy for them to order their own products. I've also reached out to other alternative health practitioners and shared with them my success with NSP — even getting some of them involved, too.”

How do you develop new Managers?

“My Managers are the ones that are interested in health and wellness. We discuss and share strategies and activities that we find work so we all grow together and support each other. And of course, I'm encouraging and motivating my team to attend Conference 2019 in Las Vegas.”