

PROFILE

of a CHAMPION

Ariel Jarvis

Ariel's first experience with Nature's Sunshine was as a customer using the product to support her health. "My mom was using the products and as a child she would support my health any way she could. As an adult she educated me on the purity, potency and quality of the products. Anytime I switched brands to support my body systems I noticed the only thing that my body responded to was NSP which is why I stayed on these products."

From these early experiences in natural health and NSP products, Ariel decided that a career in alternative health was for her. She created the Vitality Wellness Center where she counsels clients on natural health and provides top quality supplements. Furthermore, she is a holistic nutritionist, herbalist, and pre-med student finishing a doctorate degree in Natural Nutrition and Medicine.

Why Nature's Sunshine?

"I choose NSP for three reasons: body response, dependability and quality control. I feel the products physically working in my body. Not only do the products work but the service works too: products are delivered to me within a couple days without fail. Lastly is the confidence I have in the extensive measure NSP takes in the manufacture of its products."

Your 3 keys to success:

1. Trust factor: "The trust I put in the quality, efficiency, and potency of the products."
2. Accurate, science-based product recommendations: "I am in love with the ZYTO analysis tool which helps determine products and dosage for my clients to better support their bodies!"
3. Have a testimony and share it: "I personally have a great testimony of how NSP has improved my health and I utilize my downline's testimonials to help share NSP."

What is your ultimate goal?

"My ultimate goal is to have a large scale 'Wellness Lodge' where people can stay in any condition and seek treatment and care, both holistically, nutritionally, and even psychologically. I plan on using NSP forever in my practice."



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How do you grow your business?

"Currently I'm growing my business by referrals and through social media. Attending networking clubs, events, and my fitness centres of choice I think are all important for business growth."

"On a more routine basis — outside of the networking — I and my fiancé host Health Talks. We bring the ZYTO analysis tool and some products to a home or trade show where we discuss a health topic and educate people on how the body functions relative to the habits and food most people need to improve upon."

"This really helps expand the business quickly with new clientele. People not only get excited about the product but also with the financial potential NSP offers. With my continued support they naturally become Managers."

How do you develop new Managers?

"I develop new Managers by educating them on NSP and getting them set up with a Business Associate account so they can reap financial benefits. They naturally order more product for their own health and their loved ones. I continue to educate and encourage them to build their network and gain referrals by sharing their own success story of their transformed health."