

# PROFILE

## of a CHAMPION

### Laurie Stewart

Laurie Stewart's journey with NSP began with a mysterious virus that lasted for many weeks. The puzzled doctors sent her home unable to work or care for her family. "With the help of friends and family, I found a skilled herbalist who introduced me to NSP and I started on the road back to health. That was almost 30 years ago and NSP has been a big part of my life since then."

During the course of her professional career her business has evolved, changed and grown. "Natures Sunshine has fit into every change and new approach that I designed. Working with NSP makes it easy to help so many people in a variety of ways."

#### Why Nature's Sunshine?

"In this very competitive supplement industry, I rely on the quality of NSP. When I am discussing a product with a client, I am assured that they are receiving the very best supplement solution for their health concern. I count on Natures Sunshine to consistently offer the gold standard of supplementation on the market."

#### Your 3 keys to success:

- 1) "I have learned that so many people just need for someone to listen to them. The healing begins there. From there, I can help them by providing the health information they require to begin their journey."
- 2) "Never stop learning! The more I research and educate myself, the more I realize how much there is to learn and then share."
- 3) "I like my clients to know that they are worth the very best. A company that has proven the test of time is the one that will provide the products that make the difference for their health."

#### What's your ultimate goal?

"To never lose sight of the fact that there are so many people out there that would benefit from having Natures Sunshine as part of their future. That goal should get me to Platinum!"



Laurie Stewart

#### Growing and succeeding in business

"Being in a retail/clinic setting allows me to do one-on-one training and educating of clients. The information they receive ensures that they leave feeling confident with their choices. My team Managers are trained in small weekly sessions and together we offer seminars and training sessions for clients and distributors."

The IN.FORM Program has opened up a wonderful new channel of Managers, products, education and prosperity. We now have nine Certified Coaches on our team and I know that there are more to come. We are thrilled to be sharing in the changes that clients are seeing in their health with the 13 week program. Many of them have become friends and coaches. I am so looking forward to expanding our team with many new coaches. I have a vision to grow the IN.FORM program so we can support as many people as possible in their quest for vibrant health."