

PROFILE of a CHAMPION

Gladys Dueck

The year 2009 was a deciding year for Gladys with life-altering events she could never predict. “My kidneys stopped working in 2009; I was in a coma for 48 hours after which I was diagnosed with chronic kidney failure and put on dialysis.” As soon as she was well enough she returned home and contacted NSP Managers Pete and Sarah Nickel. Working with the Nickel’s on a program of herbal remedies, she began to see improvement in her kidney function. “I started using what they suggested. After four months my kidneys had improved so much that I could go off dialysis. That was when I started to think about getting involved in NSP. The following year we opened our store.”

Why Nature’s Sunshine?

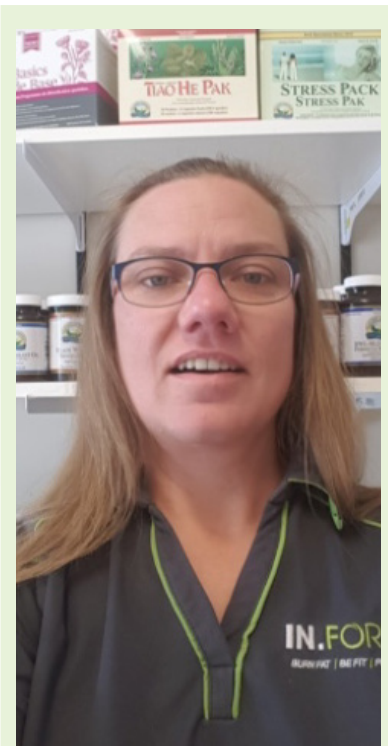
“We choose NSP because we know people that use NSP products get results. No one in the market can beat NSP products. NSP is a company that can be trusted. Also I find the staff are always ready to help and are friendly and informative.”

Your 3 keys to success:

1. Educate your clients and always be informing them about the high quality products that NSP offers.
2. Share your health story with people and testify to them that the products really do work.
3. Let people see how passionate you are about what you’re doing.

What’s your ultimate goal?

“My ultimate goal is to help people get healthy the same way I got help with my health. Also, at the same time, my goal is to someday be able to get a free trip to Utah to see NSP’S manufacturing facilities. And someday I want to achieve one of the many exotic cruises/trips NSP rewards members with. One day I want to be at the point in life where my business works for me, not me working for the business!”



Gladys Dueck pictured here at her store in front of shelves of NSP products.

How I Grow My Business

“I grow my business by educating people on the high quality products. I feel it is important to let people know that NSP is different from other companies. My business also grows as I’m an IN.FORM coach and get to spend time with my clients helping them on a one-to-one basis.”